

Product Line Manager - Commercial Lines

Tracking Code
124296-555

Job Description

POSITION DETAILS:

Holds regional authority for assigned line(s) of business. Accountabilities include:

- for the profitability and results of assigned product line(s).
- Accountable for the quality of the business portfolio for the assigned product line(s).
- Accountable for the quality of the underwriting practice, its risk selection and pricing performance.
- Accountable for the cultivation of underwriting expertise in regional underwriting associates.

Primary Responsibilities:

- Driving profitability:
- Analyze, evaluate and regularly report upon quality of the portfolio
- Develop actionable recommendations for its improvement and/or sustainment
- Contribute profit building elements to the planning process
- Recommend and establish annual pricing objectives
- Oversee the achievement of pricing objectives, profit improvement plans and other loss ratio plan results drivers
- Evaluate and support the pursuit of opportunities for profitable growth

Cultivating expertise:

- Hold regional authority and operate as highest level of technical regional referral
- Evaluate individual underwriter competency & recommend delegable authority
- Participate in technical development plans for all underwriting associates
- Conduct and manage Underwriting Self-Audit Process
- Identify or develop and institute Underwriting Best Practices
- Identify underwriter training needs and implement programs as required

Strategic interaction:

- Interface with Home Office through exchange of plan and results analysis
- Participate in Home Office Audits of other regions
- Participate in development & facilitation of Home Office training programs
- Participate in "external focused" projects and activities as needed: supports TMs, RUM and RMM as needed to achieve territorial goals

Required Skills

MINIMUM REQUIREMENTS:

- Minimum ten years' experience underwriting assigned line(s) of business with a major carrier.
- Demonstrably high level of underwriting expertise
- Strong team building and coaching skills
- Strong analytical skills
- Strong actuarial sensibilities
- Proficient in the use of Microsoft software applications
- Effective interpersonal and communications skills
- Knowledge of QAP process preferred
- College degree or equivalent preferred
- CPCU and continuing education preferred

Job Location
Honolulu, HI, US.
Position Type
Full-Time/Regular